

Preparing To List Your Home For Sale

REMEMBER: First impressions are the strongest! When buyers make a decision to purchase a home, they do it emotionally! The feeling they get from the house and the way they picture themselves enjoying the home are two of the most important factors in the decision to buy. The following list offers suggestions to help the buyers create their own good feelings and visualize themselves owning your home.

EXTERIOR	YES	NO	NEEDS WORK	INTERIOR <i>continued</i>	YES	NO	NEEDS WORK
Does the house need painting?				BATHROOM			
Are there any holes or cracks?				Do the faucets work & sinks drain freely?			
Are the walks & porches clean & in good repair?				Are the toilets in good condition?			
Does the front of the home give a "Welcome" appearance?				Are the shower doors shiny?			
LANDSCAPING				Do the tubs need caulking?			
Does the yard look well maintained?				Is the floor in good condition?			
Trees & bushes trimmed/lawn mowed?				Are the vanities/mirrors in good condition?			
Is it free of weeds?				WINDOWS			
Are the decks & patios clean?				Do the drapes/shutters/shades work properly?			
ROOF				Are they clean & open/close easily?			
Does it leak, sag or have shingles missing?				Are any screens bent?			
Is the chimney in good shape?				DOORS			
INTERIOR	YES	NO	NEEDS WORK	Are they in good condition/need paint?			
WALLS				No sagging or sticking/do they seal tightly?			
Any cracks or holes?				Do the locks work?			
Is paint/wallpaper in good shape?				Do you need to replace the storm doors?			
KITCHEN				FIREPLACE			
Are the appliances clean & working?				Is it clean & attractive?			
Are the cabinets/countertops in good condition & tidy?				Is the screen in good shape?			
Is the tile grout clean?				ATTIC			
Is the sink stained, chipped need re-caulking?				Is it organized & clean?			
CEILINGS				Is there sufficient lighting?			
Any water stains/cracking or peeling?				Does the access function well?			
Do they need painting?				Are there any signs of insects/rodents?			
CARPETS							
Are they clean, have spots or faded areas?							
Do they need stretching?							
GARAGE							
Is it organized & clean?							
Is there sufficient lighting?							



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Preparing To List Your Home For Sale *continued*

Before The Inspector Arrives

Remember: Repairs made prior to the inspection will save time and aggravation.

- Cut tree limbs away from the house.
- Wash stained siding & brick to remove discoloration or mildew.
- Install splash blocks at downspouts.
- Clean gutters & repair where necessary.
- Repair all rotted wood & paint to match.
- Remove any items stacked against the house or garage.
- Repair & replace damaged screens.
- Clean chimney.
- Clean & inspect heater.
- Check A/C; it should cool to 20 degrees below outside temperature.
- Check condensing unit & clean away any debris, leaves, grass, etc.
- Test all smoke detectors & add new batteries where necessary.
- Toilets should be secured (should not rock).
- Make sure all tubs and/or showers do not leak into wall when water is sprayed from fixtures.
- Have all cracks in masonry repaired by professional mason.
- Repair dripping faucets.



We hope these tips have been helpful to you in answering any questions you may have had. As always, please do not hesitate to contact your Closer should you have any questions.

Thank you for allowing us to be a part of this transaction



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